

# **LARSEN & TOUBRO LIMITED**

SECRETARIAL DEPARTMENT

Regd. Off.: L&T House, Ballard Estate, P. O. Box 278. Mumbai 400, 001 ● Phone : 22685656 ● Fax : 91-22-22685893

E-Mail:

Ref:

SEC/DS

03037908

November 10, 2003.

Securities and Exchange Commission Division of Corporate Finance, Room 3094 (3-6), 450 Fifth Street N.W., WASHINGTON DC 20549 – U.S.A.

FILE NO: 82-3957

Dear Sir,

Re:

Limited Review Report for the

quarter ended 30/09/2003

SUPPL

We forward herewith a copy of the "Limited Review Report for the six month period ended 30<sup>th</sup> September 2003" issued by our statutory auditors, M/S. Sharp & Tannan, Chartered Accountants, Mumbai.

Thanking you,

DEC 15 2003

Yours faithfully,

for LARSEN & TOUBRO LIMITED

'LALIT RATADIA

(JOINT COMPANY SECRETARY)

Encl: As above.

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Website: www.larsentoubro.com

# SHARP & TANNAN Chartered Accountants

Limited Review Report for the six month period ended 30th September. 2003

- 1. We have reviewed the accompanying statement of unaudited financial results, stamped and initialed by us for identification, of LARSEN & TOUBRO LIMITED for the six month period ended 30th September, 2003. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors.
- 2. A review of interim financial information consists principally of applying analytical procedures for financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statement taken as a whole. Accordingly, we do not express an opinion.
- 3. Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material mis-statement.

SHARP & TANNAN Chartered Accountants by the hand of

F.M. KOBLA

Partner

(Membership No.15882)

Mumbai, 31st October, 2003



#### Rega. Office: L&F House, Ballard Estate, Mumbal 400 001 UNAUDITED FINANCIAL RESULTS FOR THE THREE MONTHS ENDED 30TH SEPTEMBER, 2003

Rs.crore

					· · · · · · · · · · · · · · · · · · ·	Rs.crore
		3 months ended		6 months ended		Year ended
	Particulars	September 30		September 30		March 31
		2003	2002	2003	2002	2003
1	Gross Sales / Income from Operations	2639.49	2028.17	4914.62	4090.69	9869.83
	Less : Excise duty	141.67	110.03	281.02	226.74	509.71
	Net Sales / Income from operations	2497.82	1918.14	4633.60	3863.95	9360.12
2	Other Income	124.62	50.88	196.08	95.20	254.34
3	Total Expenditure	2432.59	1796.95	4429.55	3590.31	8645.77
	a) (Increase)/decrease in stock in trade	(7.38)	(17.27)	23.31	4.98	(11.63)
	b) i) Consumption of raw materials (incl.WIP)	731.81	415.36	1106.36	928.40	2360.30
	ii) Sub-contracting charges	484.07	313.06	911.54	604.24	1644.30
	iii) Construction materials	250.21	222.26	494.64	372.62	875.06
1	iv) Purchase of Trading Goods	116.83	126.35	243.65	207.49	611.59
	v) Other manufacturing expenses	272.34	259.79	558.57	535.14	1087.07
	c) Staff cost [See Notes 1 & 2]	202.00	171.06	371.78	322.08	668.40
	d) Sales, administration and other expenses	382.71	306.34	719.70	615.36	1410.68
4	Share of Profit / (Loss) from Integrated Joint					
	Ventures (net of tax)	5.62	1.36	19.55	4.95	23.07
5	Interest (Net)	30.57	53.53	65.17	112.96	176.99
6	Depreciation	74.31	74.63	148.40	150.33	304.57
7	Profit before tax	90.59	45.27	206.11	110.50	510.20
8	Provision for Current tax (incl.for wealth tax)	25.56	2.65	64.86	19.76	88.50
9	Provision for Deferred tax	(6.00)	0.44	(9.00)	3.94	(11.40)
10	Net Profit	71.03	42.18	150.25	86.80	433.10
11	Paid-up equity share capital	248.67	248.66	248.67	248.66	248.67
	(Face value of share : Rs.10 each)					
12	•		Į			3279.53
	(as per balance sheet)		Ì			
13		2.86	1.70	6.04	3.49	17.42
14	· · · · ·	2.33	1.33	4.90	2.73	13.98
15						,
	Number of Shares ('000s)	248669	248660	248669	248660	248669
	Percentage of Shareholding	100%	100%	100%	100%	100%
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## Notes:

- In the previous quarter, unamortised lump sum VRS compensation of Rs.51.65 crore as on 31.03.2003 was 1 adjusted against the General Reserve and hence, no charge for amortisation was recognised. In this quarter, as per ICAI's clarification, the said adjustment was reversed and the expenditure amortized as before. Consequently, staff cost includes a charge of Rs.3.98 crore and Rs.7.96 crore for the quarter and for the half-year respectively.
- Staff Cost for the quarter includes Rs.1.33 crore being the intrinsic value of stock options granted to employees amortized in line with SEBI Guidelines. In addition, a sum of Rs.5.51 crore relating to earlier years has been adjusted against the General Reserve.
- The Company has revalued some of its Lands, Buildings under Construction, Plant & Machinery and other fixed assets and recognised an impairment loss of Rs.100.75 crore. The said loss has been adjusted against Revenue Reserves in terms of the transitional provisions of Accounting Standard 28 "Impairment of Assets", and hence, there is no impact on the profit for the quarter.
- The Company has taken steps to de-list its equity shares on all exchanges other than the Bombay Stock Exchange and the National Stock Exchange. Considering the reach of these two exchanges, the Company feels that the interests of the shareholders would not be prejudiced.
- The Company had no unresolved investor complaints as on 1st July 2003. During the quarter, 21 complaints were received and resolved.
- Previous period's figures have been re-grouped / re-classified / recast to conform to current period's figures
- The above results have been [a] subjected to a limited review by the statutory auditors and [b] approved and taken on record by the Board of Directors at the meeting on 31st October 2003.

for LARSEN & TOUBRO LIMITED

A. M. NAIK

(Managing Director and Chief Executive Officer)

Mumbai October 31, 2003

Segment-wise Revenue, Result and Capital Employed										
	-				Rs crore					
	3 months	ended	6 months ended		Year					
	30th September		30th September		ended					
	2003	2002	2003	2002	31.3.2003					
Segment Revenue (including excise duty)										
1 Engineering & Construction	1726.11	1199.39	3034.72	2367.48	6155.04					
2 Cement	629.20	601.41	1354.62	1286.97	2713.65					
3 Electrical & Electronics	253.87	200.94	455.94	364.82	865.14					
4 Others	101.67	96.18	203.38	198.81	425.29					
Total	2710.85	2097.92	5048.66	4218.08	10159.12					
Less: Inter-segment revenue	53.11	54.96	100.80	102.05	223.65					
Net sales / Income from operations	2657.74	2042.96	4947.86	4116.03	9935.47					
Segment Result ( Profit before Interest and Tax )										
1 Engineering & Construction	76,47	55.79	145.58	124.73	445.49					
2 Cement	12.43	20.30	83.05	62.78	177.82					
3 Electrical & Electronics	26.66	24.38	41.27	38.50	103.83					
4 Others	5.67	1.31	3.74	4.62	9.95					
Total	121.23	101.78	273.64	230.63	737.09					
Less: Inter-segment margin on internal capitalisation	- 1	0.13	-	0.28	0.32					
Less: Interest expense, net of receipts	30.57	53.53	65.17	112.96	176.99					
Add: Net Unallocable income / (expenditure)	(0.07)	(2.85)	(2.36)	(6.89)	(49.58)					
Total Profit Before Tax	90.59	45.27	206.11	110.50	510.20					
Capital Employed: (Segment assets less Segment liabilities)										
1 Engineering & Construction			2163.79	2107.64	2101.69					
2 Cement			3185.47	3425.58	3316.33					
3 Electrical & Electronics			415.92	425.48	444.77					
4 Others			211.42	298.48	286.11					
Total capital employed in segments				6257.18	6148.90					
Unallocable corporate assets less corporate liabilities				1607.87	1430.73					
Total Capital Employed		[	7496.25	7865.05	7579.63					

### Notes:

- Segments have been identified in accordance with Accounting Standard (AS17) "Segment Reporting", considering the return / risk profiles of the businesses, the organisational structure and the management reporting systems.
- 2 Segment definitions: Engineering & Construction comprises execution of engineering & construction projects to provide solutions in civil, mechanical, electrical and instrumentation engineering (on turnkey basis or otherwise) to core sectors / infrastructure industries; Cement includes manufacture and sale of cement / clinker and ready mix concrete; Electrical & Electronics includes low voltage switchgear / control gear, petroleum pumps, metering / protection systems, control & automation equipment, medical equipment etc; Others includes packaging business (metal / glass containers and bottle closures) and marketing of welding alloys and construction equipment.
- 3 Segment Revenue comprises Sales and other income allocable specifically to a segment.
- 4 Unallocable expenditure includes mainly expenses incurred on common services provided to segments and corporate expenses. Unallocable income includes dividends. Corporate assets mainly include investments in Subsidiary / Associate Companies.
- In several businesses of the Company, particularly the E&C business, margins do not accrue uniformly during the year. Hence, the financial performance of the segments can be discerned only on the basis of the figures for the full year.

